

BBA First Semester Model Examinations, February 2023 PRINCIPLES AND METHODOLOGY OF MANAGEMENT

Time: 3 Hours

Max. Marks: 80

Part A

Answer any **ten**questions.

Each question carries 2 marks.

- 1. State two features of Management.
- 2. Name various Organizational functions.
- 3. What do you mean by "Espirit de Corps"?
- 4. What is your opinion about the statement that planning is the basic function of management?
- 5. Point out two features of decision making.
- 6. Define the term pogrammed decision.
- 7. What is organising?
- 8. What are the relationship between authority and responsibility?
- 9. What is manpower planning?
- 10. Discuss various elements of direction.
- 11. State two features of coordination.
- 12. What is Recruitment?

 $(10 \times 2 = 20)$

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Part B

Answer any six questions.

Each question carries 5 marks.

- 13. What are the major findings of Hawthorne experiments? Discuss their utility to a practicing manager.
- 14. Explain the contributions of Max Webber.
- 15. "A manager has many roles to play each of their roles demands a variety of skills"
- 16. What is planning process? Explain the various steps in planning.
- 17. Examine the various guidelines for effective decision making.
- 18. Explain advantages and disadvantages of centralisation.
- 19. What is directing? Explain the nature of directing.
- 20. State the features of controlling.

21. What are the steps involved in control process?

 $(6 \times 5 = 30)$

Part C

Answer any two questions.

Each question carries 15 marks.

- 22. Discuss the contribution of F.W .Taylor to the field of Management.
- 23. Define the term plan . Discuss the various types of plans adopted by a manager .
- 24. What is line organisation? What are its advantages and disadvantages?
- $(15 \times 2 = 30)$ 25. Define management. Briefly explain different functions of management.

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BBA Third Semester Model Examinations, February 2023 BUSINESS LAWS

Time: 3 Hours Max.Marks: 80

Part A

Answer any ten questions.

Each question carries 2 marks.

- 1. Explain the term "jus in personam".
- Define the term "void agreement".
- 3. "An agreement entered into on the basis of natural love and affection is valid even if not supported by consideration". Do you agree?
- 4. Explain the essentials of 'bilateral mistake'.
- 5. Explain the doctrine of frustration.
- 6. Explain the role of various parties in a contract of guarantee.
- 7. Explain 'general lien'.
- 8. What is pawn?
- 9. Define sub-agency.
- 10. Explain whether a principal has authority to revoke the authority of the agent unilaterally.
- 11. What is privity of contract?
- 12. Who are the parties to a contract of guarantee?

 $(10 \times 2 = 20)$

Part B

Answer any six questions.

Each question carries 5 marks.

13. What are the various modes whereby an offer ceases?

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- 14. What are the remedies available in case of a fraud?
- 15. What are the rights of an indemnity holder when a case is filed against him?
- 16. Explain the nature and extent of surety's liability.
- 17. Explain the rights and liabilities of a finder of goods.
- 18. What is meant by implied agency? Explain the various types of implied agency.
- 19. Explain the concept of 'personal liability of an agent'. Describe few situations where he is personally liable.
- 20. Explain the exceptions to the doctrine of supervening impossibility.
- 21. What are the agreements that are opposed to public policy.

 $(6 \times 5 = 30)$

Part C

Answer any two questions.

Each question carries 15 marks.

- 22. Explain the essential features of consideration.
- 23. Enumerate the duties of bailor and bailee in a contract of bailment.
- 24. Explain the rights of an agent.
- 25. Briefly explain the rules regarding minor's agreements.

 $(2 \times 15 = 30)$

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